



## “et tu Brute”

a Latin sentence meaning “Even you too, Brutus?”

In the play “Julius Caesar” written by William Shakespeare, Julius Caesar utters these words as he is being stabbed to death, and then recognises his so called “friend” Brutus amongst the assassins.

**Question to the Credit and Collections Industry: Do we know our Brutus?  
or – Do we only find out who, or what, it is, once it happen!**

The objective of this SAFARI is to hear who, or what, our Brutus’ really are and what we, as a Credit and Collections Industry, could, or should, do to prevent, or manage, Brutus. Brutus comes in various disguises and they all impact on the Credit and Collections Industry. If you miss this SAFARI you miss the opportunity to get to know your Brutus’.

Join us for this **1** day with **5** Julius Caesars in a great venue to deliberate and debate our “Brutus”

We will take a closer look at how, or when, to prepare for the inevitable, or unintended impact. A year ago we put the spotlight on Brutus, alias AC’s, alias DebiCheck - and here we are today - still trying to make Brutus a real friend, a friend we desperately need.

There are many challenges facing the Credit and Collections Industry. This momentous **40th SAFARI into CREDIT** will put the spotlight on and we will take a closer look at a few of those challenges facing us:

- \* **AC’s**
- \* **Debt Enforcement Costs and the *In Duplum* rule**
- \* **Twin Peaks and Accountable Institutions**
- \* **Competing Acts and unintended consequences**
- \* **POPIA**
- \* **Debt Relief**

Management is so busy with “business survival” that they hardly have the time to do the “Environmental Scanning” which is extremely important because there are rapid changes taking place in the external environment that has, and will have, a great impact on the working of the business.

The SAFARI events help to fulfil this important function, in scanning the environment, and bring to the fore, through experts in the Credit Industry, observations, trends and threats, thus adding value to the business strategy formulation.

**SAFARI into CREDIT is a CONGRESS by the CREDIT INDUSTRY for the CREDIT INDUSTRY**

The SAFARI platform is in its **14th** year and the previous **39** SAFARI’s had more than **395** presenters presenting topics and papers on Credit and Recoveries Management and more than **4,629** delegates attending. Seats to his SAFARI is limited in order to allow for interaction with the presenters and networking with colleagues. Exhibitors at the event are limited to relevant products and new services for the Credit Industry and the exhibition fees are used to keep the delegate fees to a minimum in order to make it possible for everybody to attend.

**A few of the good reasons why you should attend the SAFARI into Credit**

- 1 Your business falls within the broader definition of Credit and Recoveries Management.
- 2 Learn from others in the Credit Industry and avoid mistakes already made.
- 3 Hear from Experts what the Credit Industry trends and risks are.
- 4 Be updated with the changes in legislation impacting on the Credit Industry.
- 5 You owe yourself a break away from your desk - **and** - network with Industry Colleagues.

Federation - Credit Management



South Africa

## PROGRAM - 15 October 2019

- 08:00 - 08:45**  **Registration and early morning Coffee**
- 08:45 - 09:00**  
(confirmed) **Welcoming Brutus and the late Julius Caesar**  
Dr Tjaart van der Walt *Global Credit Management Practitioners*
- 09:00 - 09:30**  
(confirmed) **et tu Brute**  
*Brutus own up - who are all the assassins who helped you kill Julius Caesar?*  
Peter Rafferty *CEO FutureSoft*
- 09:30 - 10:00**  
(confirmed) **et tu - NCA In Duplum and Enforcement costs**  
*Update on the Stellenbosch matter and the way forward*  
Jacques Tarica *Attorney instructed by the Law Society of SA*
- 10:00 - 10:30**  **Coffee with Colleagues**
- 10:30 - 12:00**  
(confirmed) **et tu - AC's**  
*What to expect going forward*  
*Options, and not so options, plus integration challenges*  
Emile Engelbrecht *IT Director Vertex*
- 12:00 - 12:30**  
(confirmed) **et tu - Set-Off's**  
*NCR versus Standard Bank - Declaratory Judgement - retrospective impact!*  
Eugène Joubert *Federation of Credit Management SA*
- 12:30 - 13:30**  **Lunch with Colleagues**
- 13:30 - 14:00**  
(confirmed) **et tu - PoPIA**  
*5 things we could, or should, attend to NOW*  
*They take time and will cost a lot more once the rush to comply is on*  
Abel Pienaar *COO Baitseanape Management Consulting*
- 14:00 - 14:45**  
(confirmed) **et tu - Twin Peaks**  
*5 things we could, or should, attend to NOW*  
*You might not have the time to ease into being an Accountable Institution*  
Adv Jan Augustyn *Advocate High Court SA*
- 14:45 - 15:15**  
(confirmed) **et tu - Debt Relief**  
*The outcome and impact - thus far*  
Paul Slot *CEO Octogen*
- 15:15 - 15:30**  
(confirmed) **Closing comments**  
Dr Tjaart van der Walt *Global Credit Management Practitioners*
- 15:30 - 15:45**  **Coffee for the Road -- Networking with colleagues**

## Presenters at the SAFARI



**Emile Engelbrecht** holds a Bachelor of Science (BSc) in Information Technology from UP. He is the IT Director of Ver-tex and regarded as one of the Recoveries Industry's experts when it comes to AC's.



**Abel Pienaar** holds Com, B Com Hons, CA (SA), M Com and is the COO of Baitseanape Management Consulting contracted by the NCR to do compliance audits. Abel is an expert in Corporate Governance. From 2013 his focus area has been consulting in relation to the Protection of Personal Information that includes POPIA and GDPR. Various "privacy" implementations have been done and this includes listed companies.



**adv Jan Augustyn** - is a member of the Gauteng Society of Advocates and the Institute of Commercial Forensic Practitioners. As an enforcement specialist at the Financial Intelligence Centre he was responsible for setting up procedures and policies. Jan also led ground breaking cases, setting precedents for future reference. He was in charge of administrative sanctions and enforcement of the FIC Act. He advised the Financial Intelligence Centre, Supervisory Bodies and the Minister of Finance on litigation.



**Paul Slot** is a Registered Debt Counsellor and was the founding member of the Debt Counsellors Association of South Africa. He was President of DCASA for a decade and is still an active NEC member. He was a founding member NCR Task Team, formed with the aim to improve the Debt Review process and he remains a member of the NCR Credit Industry Forum. Paul is also registered as an Alternative Resolution Agent with the NCR. He holds a Master Degree and is a Director of Octogen.



**Peter Rafferty** is FutureSoft's Chief Executive Officer and holds a BProc degree. He practiced as an attorney for two decades, specialising in high volume debt collection. He focuses on Strategic Management, e-Commerce, Business Models and Systems Analysis. Peter is the author of numerous sets of business articles published in the De Rebus, the South African Attorneys Journal, as well as the ADRA LINK, the national journal of the Association of Debt Recovery Agents.



**Jacques Tarica** was admitted as an attorney in June 1978 and is currently a sole practitioner practicing in Randburg. He has been a Committee member of the Johannesburg Attorneys Association since 1999 and was its Chairperson from 2010 to 2012. He has been a Councillor of the Gauteng Law Council since 2009. Jacques has been a Committee member of the Disciplinary Panel of the Law Society of the Northern Provinces for well over a decade and also serves on its Court Practice Committee.

## Exhibitors at the SAFARI



**SAFARI FEES**

**Previous SAFARI delegates**

1 - 4 Delegates - Per Delegate: R 1,650 (ex VAT)  
 5 + Delegates - Per Delegate: R 1,450 (ex VAT)

**First time SAFARI delegates**

1 - 4 Delegates - Per Delegate: R 1,850 (ex VAT)  
 5 + Delegates - Per Delegate: R 1,650 (ex VAT)

*The SAFARI fee does not include over-night accommodation.  
 No refunds once booked - BUT - we will gladly accept substitution delegates*

**Book early to avoid disappointment**

Complete the booking form below and send it back to us. VAT invoice for payment will be sent to you.

Enquiries please contact: **Eugène** tel : 0829260251 - e.mail : [eugene@rebels.co.za](mailto:eugene@rebels.co.za)

**Banking Details**

Corporate Rebels Admin (Pty) Ltd : ABSA Bank Current Account - Branch no: 632005 - A/C no: 4064036350

**Booking Details**

**Your Company Details**

Company name: ..... VAT no: .....  
 Postal Address: ..... Contact Person: .....  
 E.mail Address: ..... Tel no: .....

**Your Delegate Details**

Delegate Name	Delegate Surname	Delegate Cell No	Delegate e.mail address
1 .....	.....	.....	.....
2 .....	.....	.....	.....
3 .....	.....	.....	.....
4 .....	.....	.....	.....
5 .....	.....	.....	.....
6 .....	.....	.....	.....
7 .....	.....	.....	.....
8 .....	.....	.....	.....

**Billing Total**

Number of Delegates: ..... @ R ..... per delegate = R .....

Number of Delegates: ..... @ R ..... per delegate = R .....

**Sub Total** R .....

**PLUS VAT @ 15%** R .....

**TOTAL** R .....

**Corporate Rebels**



Un-Locking True Potential