

SAFARI into CREDIT - 2019

Kloofzicht Hotel

Cradle of Mankind

15 May 2019

powered by Corporate Rebels

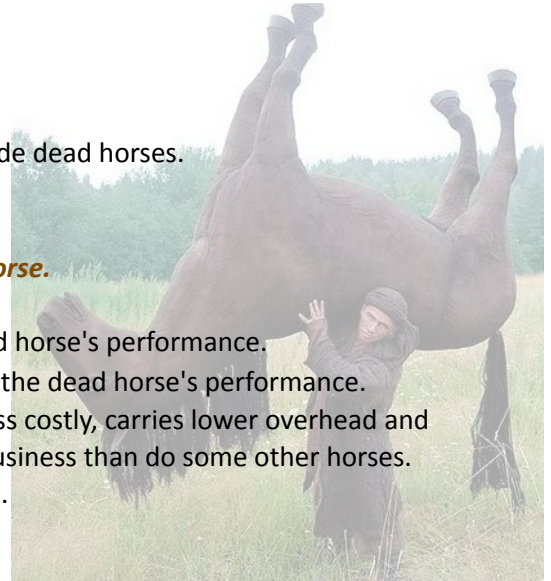
The Dead Horse Strategy

The tribal wisdom of the Dakota Indians, passed on from generation to generation, says that:

“ When you discover that you are riding a dead horse, the best strategy is to dismount ”

However, in modern business a whole lot of more advanced strategies are often employed, such as:

1. Buying a stronger whip.
 2. Changing riders.
 3. Appointing a committee to study the horse.
 4. Arranging to visit other countries to see how other businesses ride dead horses.
 5. Lowering the standards so that dead horses can be included.
 6. Reclassifying the dead horse as “living-impaired”.
 7. **Hiring outside consultants/service providers to ride the dead horse.**
 8. Harnessing several dead horses together to increase speed.
 9. Providing additional funding and/or training to increase the dead horse's performance.
 10. Doing a productivity study to see if lighter riders would improve the dead horse's performance.
 11. Declaring that, as the dead horse does not have to be fed, it is less costly, carries lower overhead and therefore contributes substantially more to the bottom line of the business than do some other horses.
 12. Rewriting the expected performance requirements for all horses.
 13. Threatening the horse with termination.
- And, of course...**
13. Promoting the dead horse to a supervisory position, and hiring another horse to do the job.



The objective of this SAFARI is to hear what help is out there to meet the trends and challenges in Consumer Credit. If you are a Credit Provider or a Recovery Agent, you may not miss this opportunity.

1 day with **8** Industry Consultants and Service Providers and, to top it, at a **5** star Venue.

"The definition of Insanity is doing the same thing, **riding that dead horse**, over and over again and expecting different results"

SAFARI into CREDIT is a CONGRESS by the CREDIT INDUSTRY for the CREDIT INDUSTRY

The SAFARI platform is in its **14**th year and the previous **38** SAFARI's had more than **388** presenters presenting topics and papers on Credit and Recoveries Management and more than **4,529** delegates attending. Seats to this SAFARI is limited to 80 delegates in order to allow for interaction with the presenters and networking with colleagues. Exhibitors at the event are limited to relevant products and new services for the Credit Industry and the exhibition fees are used to keep the delegate fees to a minimum in order for everybody to attend.

A few of the good reasons why you should attend the SAFARI into Credit

- 1 Your business falls within the broader definition of Credit and Recoveries Management.
- 2 Your business needs to do better against all odds.
- 3 Learn from others in the Credit Industry and avoid mistakes already made.
- 4 Hear from Experts what the Credit Industry trends and risks are.
- 5 Be updated with the changes in legislation impacting on the Credit Industry.
- 6 You owe yourself a break away from your desk - and - network with Industry Colleagues.

Federation - Credit Management



South Africa

SAFARI FEES

Previous SAFARI delegates

1 - 4 Delegates - Per Delegate: R 1,750 (ex VAT)
 5 + Delegates - Per Delegate: R 1,950 (ex VAT)

First time SAFARI delegates

1 - 4 Delegates - Per Delegate: R 2,050 (ex VAT)
 5 + Delegates - Per Delegate: R 2,250 (ex VAT)

*The SAFARI fee does not include over-night accommodation.
 No refunds once booked - BUT - we will gladly accept substitution delegates*

Seats are limited to 80 - Book early to avoid disappointment

Complete the booking form below and send it back to us. VAT invoice for payment will be sent to you.
 Enquiries please contact: **Eugène** tel : 0829260251 - e.mail : eugene@rebels.co.za

Banking Details

Corporate Rebels Admin (Pty) Ltd : ABSA Bank Current Account - Branch no: 632005 - A/C no: 4064036350

Booking Details

Your Company Details

Company name: VAT no:
 Postal Address: Contact Person:
 E.mail Address: Tel no:

Your Delegate Details

Delegate Name	Delegate Surname	Delegate Cell No	Delegate e.mail address
1
2
3
4
5
6
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Billing Total

Number of Delegates: @ R per delegate = R
 Number of Delegates: @ R per delegate = R

Sub Total R

PLUS VAT @ 15% R

TOTAL R

